

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES –QCBS)  
TURKEY**

**INSTRUMENT FOR PRE-ACCESSION ASSISTANCE (IPA) 2013 ENERGY  
SECTOR PROGRAM PHASE-2**

**Grant No.:** TF- 019255

**Assignment Title:** Consulting Services for Energy Market Development

**Reference No.:** EU IPA13 / CS-02.a

This request for expressions of interest follows the General Procurement Notice for this project that appeared in UNDB with reference no. WB1292-03/15 on March 18, 2015.

The Republic of Turkey has been allocated grant funds from the European Union Instrument for Pre-Accession Trust Fund which are administered by the International Bank for Reconstruction and Development (IBRD) and executed by the General Directorate of Foreign Relations and EU of the Ministry of Energy and Natural Resources (MENR). MENR intends to apply the funds to eligible payments under the contract for Consulting Services for Consulting Services for Energy Market Development under IPA 2013 Energy Sector Program Phase-2.

The scope of the consulting services ("the Services") will include activities to support legal, structural and administrative framework for properly functioning energy exchange operations; including alignment with Acquis by providing technical assistance on energy market development, improvement of spot and balancing power market activities, transparency, market surveillance and eligible customer operations; in terms of both structural and operative requirements on the internal electricity and gas markets. Consulting services shall also cover demand side participation and management and market coupling with the EU markets. The consultant will be required to work a wide range of stakeholders in the market, including EPIAS, EMRA, BOTAS, TEIAS as well as other stakeholders where relevant. The duration of services is envisaged as 12 months.

MENR now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- Experience in the analysis and assessment of electricity and gas markets.
- Experience in energy exchange operations, balancing and spot market operations particularly with regard to electricity markets
- Experience in gas transmission operations and investment planning
- Experience in analysis of for price formation, transparency, market surveillance, OTC monitoring and reporting methods, IT structures of the related stakeholders of the energy exchange,

- Experience in power system balancing, ancillary services, transmission congestion management, balancing power markets and operations and IT systems used for this purpose.
- Experience in demand side participation,
- Experience and knowledge in the establishment of energy exchanges in Europe
- Experience in the capacity building activities, particularly with regard to transparency platforms, market surveillance and eligible customer operations.
- Staff capacity on the subjects above

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, January 2011 (revised July 2014) ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

Consultants may associate to enhance their qualifications. The "association" may take the form of a Joint Venture or a sub consultancy. In case of a Joint Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract in case of award is made to that JV group. Interested consultants should clearly indicate the structure of their "association" and the duties of the partners and sub consultants in their application. Unclear expression of interests in terms of "in association with" and/or "in affiliation with" and etc. may not be considered for short listing.

A Consultant will be selected in accordance with the Selection Based on Quality and Cost Based Selection (QCBS) method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours from 10:00 a.m. to 16:00 p.m. Turkey time.

Expressions of interest to be clearly marked "***Consulting Services for Energy Market Development EU IPA13/CS-02.a***" must be delivered in a written form to the address below in person, or by mail, or by e-mail until 16<sup>th</sup> of January 2017 at 14:00 p.m. by local time.

General Directorate of Foreign Relations and EU of the Ministry of Energy and Natural Resources

Nasuh Akar Mah. Türkocağı Cad. No: 2  
06490, Bahçelievler, Ankara, Türkiye  
E-mail: [dia2@enerji.gov.tr](mailto:dia2@enerji.gov.tr)