

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES – QCBS)  
TURKEY**

**Energy Efficiency in Public Buildings Project**

**Grant No.:** TF0B0853

**Assignment Title:** Consulting Services for strengthening ESCO market, EE financing and ESCO development for the public sector in Turkey

**Reference No.:** P162762

This request for expressions of interest follows the General Procurement Notice for this project that was published on UNDB on July 25, 2019.

The Ministry of Energy and Natural Resources has applied for financing from the World Bank toward the cost of the Energy Efficiency in Public Buildings Project (EEPBP) and intends to apply part of the proceeds for consulting services.

General Directorate of Foreign Relations (GDFR) of The Ministry of Energy and Natural Resources (MENR) will serve as the implementing agency for the part of the grant provided within the project. The overall objective of EEPBP is to reduce energy use in central government buildings and develop a transition plan to develop and scale-up suitable sustainable financing and institutional mechanisms to support a national program.

The scope of the consulting services (“the Services”) will include;

- Development of ESCO measurement and verification (M&V) protocol and guidelines and dispute resolution procedures.
- Preparation of guidelines and templates for ESCO contracts.
- Development of appropriate financing agreements, such as energy service agreements, consistent with Turkish Law for use with central and municipal public buildings.
- Assessment of public procurement rules related to energy efficient equipment and services (e.g., ESCOs) and development of appropriate procurement guidelines and templates (for tender documents).
- Development of a national program plan for EE in the public sector, including inter alia, in respect to central and municipal buildings, public lighting and water, etc., relying on sustainable financing mechanisms to serve the broader public sector.
- Preparing market assessment and developing a project pipeline in EE for municipalities to be presented to one or more suitable financial institution(s) in support of a national program for EE in the public sector.

The Services will support MENR to strengthen ESCO market, EE financing and ESCO development for the public sector in Turkey. The duration of services is envisaged as 15 months.

MENR now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating

that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- Experience in ESCO contracts (energy performance contracts, energy service contracts, leasing contracts ...etc)
- Experience in measurement and verification of energy savings (IPMVP, ISO 50006, ISO 50015)
- Experience in dispute resolution procedures of ESCO contracts.
- Experience in public procurement rules of Turkey.
- Experience in developing plans, programs, strategies for public institutions.
- Experience in assessment of regulations and procedures for public institutions.
- Experience in developing guidelines, templates and procedures.

The attention of interested Consultants is drawn to paragraphs 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" (July 2016, revised November 2017 and August 2018) ("Procurement Regulations") setting forth the World Bank's policy on conflict of interest

(<http://pubdocs.worldbank.org/en/178331533065871195/Procurement-Regulations.pdf>).

Consultants may associate to enhance their qualifications. The "association" may take the form of a Joint Venture or a sub consultancy. In case of a Joint Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract in case of award is made to that JV group. Interested consultants should clearly indicate the structure of their "association" and the duties of the partners and sub consultants in their application. Unclear expression of interests in terms of "in association with" and/or "in affiliation with" and etc. may not be considered for short listing.

A Consultant will be selected in accordance with the Selection Based on Quality and Cost Based Selection (QCBS) method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours from 10:00 a.m. to 4:00 p.m. Turkey time.

Expressions of interest to be clearly marked "***Consulting Services for strengthening ESCO market, EE financing and ESCO development for the public sector in Turkey***" must be delivered in a written form to the address below in person, or by mail, or by e-mail until 31<sup>st</sup> of March 2020 at 2:00 p.m. by local time.

Ministry of Energy and Natural Resources  
General Directorate of Foreign Relations  
Foreign Investment Coordination Department  
Attn: Abdullah Buğrahan Karaveli  
Nasuh Akar M. Türkocağı C. no:2 A Blok Kat:4 no:60  
Tel: 0 312 213 11 24  
E-mail: [dia2@enerji.gov.tr](mailto:dia2@enerji.gov.tr)  
web-site: [www.enerji.gov.tr](http://www.enerji.gov.tr)